Joseph Larievy

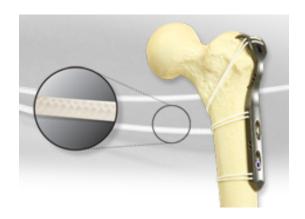
From: Kinamed, Inc. <jlarievy@kinamed.com>
Sent: Wednesday, April 15, 2020 2:43 PM

To: Joseph Larievy

Subject: The Clinically Proven Benefits of SuperCable



SuperCable[®] Polymer Iso-Elastic™ Cerclage System



Dear Dr. Miller,

We hope you remain safe and well during these unprecedented times. If you have a few minutes for a read and will allow me, I'd like to recap some of the many benefits of Kinamed's **SuperCable Iso-Elastic Polymer Cerclage** system. If you are currently using SuperCable you are undoubtedly already familiar with many of these benefits, but perhaps there is something new that you have not been made aware of and will find valuable.

- A recently published in vitro pilot study to evaluate quantitative bacterial adherence on cerclage cables showed a 95.2% reduction in biofilm formation on SuperCable versus a braided metal cerclage cable. (Link)
- SuperCables don't leave behind sharp metal cable ends that can cut your gloves and irritate patient tissue. (<u>Link</u>) (<u>Link</u>)
- SuperCable iso-elastic cables can be easily re-tensioned after initial placement and locking. The unique locking mechanism has the valuable capability of allowing for application of additional tension to the construct without having to use temporary locking devices or performing any unlocking maneuver at all. The clasp simply unlocks as additional tension is applied to the excess tails of the cable and the clasp is then re-locked with the tensioning instrument. This feature provides cost savings as compared to other systems by avoiding the need to cut off and reapply cables to achieve the desired final tension. (Link)

- The SuperCable Tensioner enables you to set a measured and appropriate amount of cable tension for each specific patient you treat.
- SuperCable avoids metal debris generation that can occur with a braided metal cable. Braided metal cables are an often overlooked source of metal debris contamination as the individual metal filaments fret against one another during loading, thereby removing the protective oxide layer and creating an opportunity for wear and corrosion. (Link) (Link)
- The "iso-elastic" property of SuperCable cables provides "active fixation" whereby tension can be maintained in the face of some "settling" of the construct. This more biologic type of fixation may help **prevent the cut through into the bone** that sometimes occurs when a metal cable "saws" into the bone.
- SuperCable cables are **resistant to fatigue failure**. SuperCable cables have been tested beyond one million cycles with no failures.
- SuperCable is available with trochanteric grips and cable-plates for complex revision and fracture cases. (<u>Link</u>)

If you would like additional information, or would like to have SuperCable available at your hospital, please indicate so below. Thank you for your interest and stay well!

Best Regards,

Bob Bruce

VP, Global Marketing

How can we be of futher assistance?

Please have my local Kinamed sales rep contact me.

Select

Please send me additional product information.

Select

I would like to try SuperCable in an upcoming case.

Select

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Sent by jlarievy@kinamed.com

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